# Games & Toys

This is one of the smaller categories accounting for just over one per cent share of online purchases. After Christmas, the first six months typically experience subdued growth for games and toys purchases, However, QLD and NSW showed impressive growth, up 5.3% and 2.6% respectively.

QLD purchases purchases

# QLD growth

Queensland growth leads the way nationally with a number of areas contributing to this exceptional growth.

Interestingly, a number of these areas also have a higher proportion of their population aged 65+ (on average 3% above national average).

Gumpie 4570 increase

4165 50.4%

**Victoria Point** 

49.9%\* increase increase \*Growth figures based on calendar year 2015

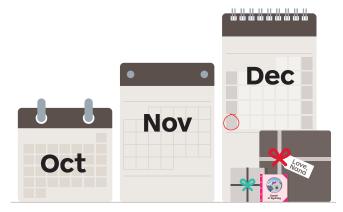
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### ii Gearing up for Christmas

In the lead up to Christmas, the Games & Tous category ramps up. In fact, 38% of all online purchases occur in the October. November and December months.

of annual online purchases occur over 3 months



## Personalised gifting with Tinume

Tinyme has been designing, making and selling cute, customised toys for kids since 2006. Co-founder Mike Wilson shares his tips for aifting this year...



#### Whats hot?

- 1. Classic, wooden name puzzles
- 2. Designer, personalised kids storubooks
- 3. Custom-made, personalised diaries and calendars
- 4. Co-ordinated, personalised bag sets

#### Top tip for Christmas

Combining different items – like a backpack, lunch bag, drink bottle and wooden puzzle all using the same design, colour and choice, is a very different and memorable way to surprise your kids

### Did you know?

Personalised gift giving has grown by 11.8% in the first six months alone. It's definitely a trend on the rise.



at Christmas.

Toowoomba QLD 4350

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